Working Lands Enterprise Board Meeting Notes Tuesday, February 21, 2023 at 2:30-5:00 PM Microsoft Teams

Voting Board Members Present: Alyson Eastman (Deputy Secretary, Agency of Agriculture – designee for Anson Tebbetts, Secretary), Chair; Charlie Hancock, Vice Chair (departs 5:04 PM); Randall Szott (Agency of Commerce – designee for Lindsay Kurrle, Secretary); Katharine Servidio (designee for Danielle Fitzko, Interim Commissioner, Department of Forests, Parks, and Recreation), Bob Lesnikoski; Tyler Miller; Donna Young; Alison Low; Will Belongia; Alisha Utter; David Hubbard; Megan Camp (arrives 2:38 PM, departs 4:05)

Voting Board Members not Present: Marisa Mauro

Non-Voting Board Members Present: Ellen Kahler, Executive Director, Vermont Sustainable Jobs Fund **Non-Voting Board Members not Present:** Gus Seelig, Executive Director, Vermont Housing and Conservation Board; Sarah Isham, Vermont Economic Development Authority, designee for Cassandra Polhemus, CEO

Staff: Elizabeth Sipple, Clare Salerno, Diana Ferguson, Kristina Sweet (Agency of Agriculture, Food, and Markets)

Guests: Kristina Brines and Kerin Stackpole, Attorneys from Paul, Frank + Collins **Members of the Public:** None

Deputy Alyson Eastman calls the meeting to order at 2:34 PM.

MOTION to adjust agenda by moving 4:15 PM item (ARPA pitches) to 2:50 PM and removing Administrative Updates in the interest of time – Charlie Hancock motions, Donna Young seconds **MOTION** passes by unanimous voice vote

MOTION to approve minutes from January 24, 2023 WLEB meeting – Tyler Miller motions, Charlie Hancock seconds

MOTION passes by unanimous voice vote

Program Updates – Elizabeth Sipple

Elizabeth shares information on the FY22 Impact Report, February legislative hearings, potential new Board members, and a recent grant deobligation.

ARPA Primary Producer Impact Grant Applicant Project Pitch – Elizabeth Sipple

Elizabeth provides background information on ARPA Grant applicant pitches planned for April 2022 and will confirm procedure via an email to the Board.

Building Executive Business Skills (BEBS) Program Presentation with Paul, Frank + Collins

Presenters Kristina (Kris) Brines and Kerin Stackpole, both directing attorneys at Paul, Frank + Collins, share an overview of the Building Executive Business Skills Program funded under their FY22 WLEI contract. After the slide deck presentation, Kris and Kerin take questions from the Board.

Building Executive Business Skills (BEBS) Program – Participant Experiences Panel

Panelists:

- Ron Lencz, Sweet Tree Maple Island Pond
- Brian Moses, Britton Lumber Fairlee
- Becky Castle, Fisher Brothers Farm/Sisters of Anarchy Ice Cream Shelburne (also a 2x WLEB grantee)

Panelists take questions from the Board regarding their experience as participants in the BEBS Program.

DISCUSSION

Proposal for Business Enhancement Award Replacement – Elizabeth Sipple

Elizabeth presents options of new FY23 Business Enhancement Grant awardees due to Vermont Malthouse having declined their award of \$35,000. Potential recipients are Myers Produce, Farm at Wheeler Mountain, Mureta's Butcher Shop, and Kalche Wine Cooperative.

MOTION to use \$35,000 of Southshire Meats' deobligated FY22 grant to fund Mureta's Butcher Shop in FY23 and offer Myers Produce an award of \$35,000 (\$11,716 in remaining funds would roll over to next year) – David Hubbard motions, Alison Low seconds
3 in favor, 4 opposed
MOTION fails

MOTION to use \$35,000 of Southshire Meats deobligated FY22 grant to fund Mureta's Butcher Shop in FY23 and the following:

- Offer Myers Produce an award of \$35,000 and explain the landscape of funding opportunities for the fall and the competitiveness of grant application if they have received recent funding; allow 48-72 hours to make a decision
- If Myers Produce declines award, offer \$35,000 to Kalche Wine Cooperative
- If Myers Produce agrees with award, Kalche will receive \$11,716

Alisha Utter motions, Alison Low seconds

MOTION passes by unanimous voice vote Bob Lesnikoski recuses from Myers Produce and Kalche Wine Cooperative

Other Announcements – none

Public Comment – none

MOTION to adjourn – Bob Lesnikoski motions, Alison Low seconds

MOTION passes by unanimous voice vote

Meeting is adjourned by Alyson Eastman at 5:20 PM.

Meeting Materials

- Working Lands Enterprise Board Meeting Agenda 2/21/2023
- Working Lands Enterprise Board Meeting Minutes Draft 1/24/2023
- Statement of Work for Building Executive Business Skills Program