

# Fat Toad Farm

Brookfield, VT



Fat Toad Farm (FTF) is a small goat dairy in Vermont specializing in the production of goat's milk caramel sauces sold nation-wide to specialty food stores, co-ops, and 3 regions of Whole Foods Markets. They are the only farmstead goat's milk caramel manufacturer producing at scale in the US. FTF caramel products are produced in their on-farm facility in Brookfield.



Fat Toad Farm's 70 goats are rotationally grazed on 30 acres of leased land with the goals of maintaining optimal herd nutrition and improving overall land health and pasture quality. FTF is in its sixth year of business. The growth of their customer base in 2013 and changes to the competitive landscape in their market suggest significant room to grow in the immediate future. Fat Toad Farm will purchase more efficient caramel equipment to expand their production potential.

Total Working Lands Grant—\$15,000.00

Total Match provided by Fat Toad Farm—\$6,055.00